```
File    9:Business & Industry(R) Jul/1994-2006/Aug 21
          (c) 2006  The Gale Group
File   15:ABI/Inform(R) 1971-2006/Aug 22
          (c) 2006 ProQuest Info&Learning
File  610:Business Wire 1999-2006/Aug 22
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          (c) 2006 PR Newswire Association Inc
File  634:San Jose Mercury  Jun 1985-2006/Aug 20
          (c) 2006 San Jose Mercury News
File  810:Business Wire 1986-1999/Feb 28
          (c) 1999 Business Wire
File  813:PR Newswire 1987-1999/Apr 30
          (c) 1999 PR Newswire Association Inc
```

Set	Items	Description
S1	7957057	PRODUCT OR PRODUCTS OR MERCHANDISE OR COMMODITY OR COMMODI- TIES OR GOODS OR WARE OR WARES OR ITEM OR ITEMS OR INVENTORY - OR INVENTORIES OR STOCK OR STOCKS OR SUPPLY OR SUPPLIES OR EQ- UIPMENT OR CONTENT
S2	2116199	HIERARCH??? OR HIERARCHICAL?? OR PYRAMID OR PYRAMIDAL?? OR CLASSIF? OR CASCAD??? OR TIER?? OR CATEGORY OR CATEGORI? OR C- ATALOG? ? OR CATALOGUE? ? OR DIRECTORY OR DIRECTORIES OR LIST OR LISTS OR LISTING? ?
S3	2525484	SELLER OR SELLERS OR MERCHANT OR MERCHANTS OR RETAILER OR - RETAILERS OR TRADER OR TRADERS OR SUPPLIER OR SUPPLIERS OR VE- NDOR OR VENDORS OR MARKETER OR MARKETERS OR TRADER OR TRADERS OR DEALER OR DEALERS
S4	1250714	DATABASE OR DATABASES OR KNOWLEDGEBASE OR (DATA OR KNOWLED- GE OR INFORMATION)()(BASE OR BASES) OR INDEX OR INDE?ES OR AR- RAY?? OR MATRIX OR MATRI?ES OR INFORMATION(N)MANAGEMENT
S5	3995033	INDEPENDENT?? OR UNIQUE OR DISTINGUISH? OR DISTINCT??? OR - INDIVIDUAL? OR SEPARATE?? OR SPECIFIC OR SPECIFIED OR PARTICU- LAR OR DESIGNAT???
S6	5450625	BUYER OR BUYERS OR CLIENT OR CLIENTS OR CLIENTELE OR CONSU- MER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR PATRON OR PATRONS OR PURCHASER OR PURCHASERS OR RECIPIENT OR RECIPIENTS OR SHO- PPER OR SHOPPERS OR USER OR USERS
S7	4908868	SEARCH??? OR LOOK???()UP OR LOOKUP OR INQUIR??? OR FIND??? OR QUERY??? OR QUERIES OR CHECK??? OR RESEARCH??? OR INVESTIG- AT??? OR ACCESS OR BROWS??? OR RETRIEV???
S8	196311	S1(2N)S2
S9	29280	S3(4N)S4
S10	3733	S9(S)S5
S11	127	S8(S)S10
S12	1518937	S6(S)S7
S13	51	S11(S)S12
S14	32	S13 NOT PY>2000
S15	0	AU=(CHINNAPPAN, M? OR CHINNAPPAN M? OR CHINNAPPAN(2N)M?)
S16	0	AU=(TENORIO, M? OR TENORIO M? OR TENORIO(2N)M?)
S17	3	AU=(FENSTERMAKER, S? OR FENSTERMAKER S? OR FENSTERMAKER(2N-)S?)
S18	27	AU=(JUNG, D? OR JUNG D? OR JUNG(2N)D?)
S19	0	(S17 OR S18) AND S8

14/3,K/1   (Item 1 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
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02040435 Supplier Number: 25556156   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Commerce One Acquires Mergent
(Commerce One acquiring Mergent Systems for about $200 mil; Mergent to
  become heart of new Commerce One business unit)
Online Reporter, p N/A
January 10, 2000
DOCUMENT TYPE: Newsletter (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 137

TEXT:
...a product information management system for B2B portals that makes it
easy to create and search multi-vendor catalogs that integrate product
 information in real-time from various sources. Mergent will be the heart
of a new Commerce One business unit that will provide product information
 management services for buyers , suppliers and so-called Internet
market makers - organizations that host online marketplaces in specific
industries or geographic regions. The new unit will operate out of
Mergent's Mountain View...

14/3,K/2   (Item 2 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
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01432882 Supplier Number: 24108647   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Is Agentics the sourcing solution?
(Agentics will introduce a software package that could revolutionize the
  market for complete online sourcing from the desktop)
Electronic Buyers News, p 86
December 08, 1997
DOCUMENT TYPE: Journal ISSN: 0164-6362 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 515

ABSTRACT:
...been this: Should information on a seller's price and inventory be
stored within the purchaser 's system as static data and be updated at
specified intervals, or should buyers create a link to the seller 's
remote database - reflecting real-time pricing and inventory but creating
a multitude of compatibility problems? In looking...

...situation, the company came up with requirements for a different system:
unified look-and-feel access ; effective sourcing for catalog -level
supplies ; and the ability to compare offerings across suppliers. Agentics
threw out the aggregation model in...
...tries to solve the problem by adopting mechanisms from both OBI and
local catalog methods. Users   access   the vendor's remote data to ensure
that information is current and accurate. However, for searches ,
ordering, and comparison, they use an interface screen that integrates all
the vendor information in...

...is resolved by Agentics' smart software, which sits between the vendor's
data and the user 's interface and, essentially, translates the
information on the fly.

14/3,K/3   (Item 3 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
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Robert Finley

01320572 Supplier Number: 23952500
THE THIRD WAVE
(A survey revealed 66% of Fortune 1,000 firms intend to conduct business on
  the Internet within two years)
Computer Business Review, v 5, n 7, p N/A
July 01, 1997
DOCUMENT TYPE: Journal; Survey ISSN: 1350-4665   (United Kingdom)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 3878

TEXT:
 Customer automation is being billed as the next great leap in information
technology. Steve Bell investigates . Computer industry analysts are paid
to take a clear line on events and trends in their industry. So when Frank
Gens, senior vice president of research at IDC, told the IT marketeers
Global Summit in Istanbul last month that the Internet...

...semi-internal' systems, such as intranets and extranets, and systems for
supporting the automation of customer relationships. All of these, he
says, form part of what he calls the "third wave of computing", the wave of
 customer automation, and follow on from the automation of the back office
in the late '70s...

...on investment, and have a faster and more dramatic impact. "Companies
that are automating the customer are making cost savings of between 50%
and 90% ... the return on automated customers will be much more than
anything else. CEOs will love it ... it will be the biggest IT construction
we have ever seen," enthuses Gens. The significant advance of customer
automation - as opposed to merely trading on the Web, or exchanging some
highly structured electronic data interchange (EDI) messages with close
business partners - is that customers are invited to enter, usually
through a Web site, into a company's operational systems...

...carried out online. "The whole idea is of turning the terminal around
(to face the customer)," says Jo Alsop, CEO of Internet software
development tools supplier Progress Software. "All the stuff that was back
office or front office has gone. It is now in the customers hands," he
says. The key is to effectively and seamlessly link back office systems
with...

...picking up a stream of business. Don Berman, technology specialist with
New York based consultancy Client Server Solutions, raves about the
number of companies approaching him in the scramble to Web...
...to the source (of the goods). Think of the advantages. You are closer to
the customer , geographical boundaries no longer exist and you obviate the
need for using the telephone. You...

...there is no reason that you can't automate everything." The technology
for automating the customer is being drawn from three distinct sources.
First, there is the Internet, with its many de-facto technical standards,
its low cost, continuously available networking infrastructure, and its
established client interfaces. There is also a growing number of
products, such as Microsoft's Merchant Server...

...many of the ground rules, both technical and legal, for linking back-end
systems to customer 's systems. In many respects, EDI networks, made up of
closed groups of customers , are a precursor to what are now called
extranets. The third source of expertise and...

...as banks and airlines), and their hardware and software suppliers, know
how to ensure that customers are not frustrated by the non- availability
of systems, that orders or documents are never...

...new market. All the major applications software vendors (such as SAP,
Oracle and PeopleSoft), the database vendors (Oracle, Informix,

Sybase), and many, many development tools vendors are now offering software to speed...

...support sophisticated trading systems. OPPORTUNITY Early experience in Internet based trading has been patchy, with **consumers** showing reluctance to consummate their relationship with the Web by buying goods. IBM, for example...

...though the site received a high number of visitors. Even America Online, the high profile, **consumer** -oriented service provider, reports that its most successful item sold online is greetings cards. But...

...It has set up a link from its Web site into its ordering system, allowing **customers** to configure and order products online. The process was simplified because the ordering system was...

...business this way because it is very easy. It increases sales and keeps overheads down. **Customers** don't go to other sources, they are not hanging around on the telephone and...

...large companies which may have to support hordes of transactions. Smaller companies may, in fact, **find** it easier to develop a method to support **customer** automation than large companies - although few are yet doing so. Their low volumes and relative...

...are several problems: it can be expensive, there are security concerns (ISP staff would have **access** to a company's trading data), and there are potential contractual problems, especially towards the end of contracts. There may also be difficulties getting good online **access** to management data, such as the number of attempted accesses to pages. Colin Hume, a...

...multiply. While customizing an Internet server system to enable Web transactions is straightforward, actually allowing **customers** **access** into a back-end system is fraught with difficult technical and business hurdles. The most common method is to deploy a Web server as a gateway between the **customers** and the back-end system. One of its primary tasks is to mesh hypertext mark...

...one example is the seemingly innocuous back and forward buttons which are featured on every **browser** . These allow the **user** to move around on the Web site - but if a **customer** is allowed **access** to a back-end application and starts hitting the back button, for example, the normal...

...overridden. To overcome this, the business application may have to be re-engineered to allow **customers** to move about freely in the database, or a front-end workflow system, which supports large numbers of **customers** , may have to be added. SAVINGS The cost of developing a significant, online trading system...

...order processing disappear." At the same time, many marketing functions, such as collecting and managing **customer** data, will now be captured automatically and presented electronically. Even some sales jobs will be...

...trading partners, as with EDI. These can not only lead to higher sales, but discourage **customers** from changing suppliers. One example is clothing maker Fruit of the Loom, which is described...

...to chosen partners, called the Trading Process Network (TPN) and designed to link up corporate **buyers** and suppliers. According to Gary Hare, vice president of product development at TPN, contract procurement...

...software packages which are additions to, or extensions to, existing software development tools. Second, the **database** **vendors** have developed a variety of specialist tools, including those to translate SQL forms to HTML, and to support **browser** -type **clients** . Third, the big applications

vendors, such as SAP, Oracle and PeopleSoft, are developing methods to support intranet **access** into their software. Finally, there is a range of new software emerging to support electronic trading and **customer** automation tasks. The most notable of these are systems to smooth the development process in...

...have invented the idea of 'self service software'. It offers semi-custom tools for building **specific** applications, and for linking various front-end and back systems using agent technology. Edify's...

...Crowe asserts that Web enablement "is easy. It's the rest that is very difficult". **Database vendors** Oracle, Sybase and Informix are all designing their products for Web enablement over the Internet...

...support intranets. The availability of these tools has not, so far, inspired a frenzy of **user** activity. According to Dennis Keeling, a business software consultant with Ovum, this is because many large organizations are still unready to automate **customer** interfaces. Many products from large supplies have yet to be properly tested because there is no **customer** demand, he says. One type of software is clearly attracting considerable interest - Internet merchant commerce...

...its business processes via the Web is how to avoid getting locked into a proprietary **browser** technology. For example Netscape's enterprise server, which generates HTML pages for a Web site...

...conforming to the standards set by the Worldwide Web Consortium. This could cause problems for **customers** using non Netscape **browsers** . TAKE OFF Although there are significant technical obstacles, big business is clearly planning to adopt Internet technologies. A survey carried out by Forrester **Research** found that 66% of Fortune 1,000 intend to conduct business on the Internet within two years. And recent **research** by management consultancy Ernst & Young revealed that of 130 US financial companies surveyed, 87% are...

...robust and suitable for Internet commerce; and communities of commerce will emerge and reshape how **buyers** and sellers interact. Michael Sullivan- Traynor, industry analyst and author of a book Cyberquake which ...

...baby steps, laying the basic groundwork for extranets and intranets. But the implications are profound. **Consumers** will get more power and manufacturers will get more power." The two main areas where analysts believe automation will take root are business-to-business and business-to- **consumer** . In the business to business area, the preferred method is via an extranet because only chosen **users** are allowed **access** . Consultant Dennis Keeling believes the use of extranets is a logical step for business-to...

...that arises when considering the possibility of someone hacking into the system. The business-to- **consumer** area is less predictable. But an explosion of growth is anticipated at some point, when...

...and transaction processing issues have been better addressed. The use of agent technology could boost **customer** automation still further, so that even the **customer** is not directly involved in the transaction. Although the claims for automating processes are grand...

...by virtue of competitive moves." TECHNICAL FAILINGS Accessing an existing business application via a Web **browser** presents **unique** problems. These can be solved but their presence illustrates that the task of 'automating the **customer** ' is more complex than simply translating from an existing screen **access** method to an HTML **browser** . Here are some of the problem areas: * Transactional systems may have time delays built in. If a **customer** fills in half a form then takes a phone call, it may

disrupt the transaction. * If a **customer** wants to go back and change data after progressing through several pages, the 'back button' on the **browser** may have no equivalent in the database. * Is there a phone link built in to allow a **customer** to **query** something on the spot, and will contact be available 24 hours a day? * Will **customers** be able to gain **access** to operational systems or internal intranet pages, **or** will they be able to supply information which could hold viruses? * How many **customers** can be linked to an operational system at one time without the system crashing? Investment...

...be designed to ensure that the performance of key internal systems is unaffected by external **access** . * How are **customer** orders managed if the process involves several back-end systems such as warehousing, sales order processing and credit **checking** ? And what happens if a **customer** orders goods but cannot get into the credit **checking** system so the payment is not authorised? * What if the system accepts an **order** that...

...installing custom-built extranet sites at two of its major distributors. The sites allowed immediate **access** to product information and availability, and, as a result, location time was cut from an average of three days to a matter of minutes via an automated **search** . After implementing the system Fruit of the Loom discovered that its second and third tier **customers** were also keen to use the same system. Following the success of its first two...
...total of about 55. The company has also begun to buy and include its rivals **products** in its **catalogue** so, if the appropriate Fruit of the Loom product is out of stock, something is...

...director of electronic commerce at Fruit of the Loom says that: "On average, staffing a **customer** service line can cost between $8 and $30 because of phone follow ups to distributors and costs per order. This has virtually been eliminated." Banfield rates the **customer** satisfaction benefits as one of the prime benefits of its extranet and claims that the ...

...cost down to $100,000 per site. Banfield is positively euphoric about the advantages of **customer** automation: "Customisation is going to drive business. You have the **customer** who chooses the product directly which pushes the manufacturer to produce the products the **customer** really wants. We have shifted from being manufacturer driven to sales driven.Those who have...

14/3,K/4   (Item 4 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
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01147807 Supplier Number: 23743232   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Help for the Holidays and Beyond
(Overall commercial World Wide Web market to grow from its current $2.5
  bil/yr to $24 bil/yr in the year 2000)
CommunicationsWeek, p 38
December 23, 1996
DOCUMENT TYPE: Journal ISSN: 0748-8121 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1066

ABSTRACT:
...both use WebObjects. Instead of creating HTML pages, WebObjects creates pages according to what the **customer** enters, according to Joshua Tretakoff, manager of alternative media, The Sharper Image. People can type ...

...What's New' and WebObjects creates a Web page-on-the-fly that shows all **products** in that **category** . With this capability, the specialty retailer

has been able to expand its online products from...

...per year to $24 bil per year in the year 2000, according to the Business Research Group (Newton, MA).

14/3,K/5   (Item 5 from file: 9)
DIALOG(R)File   9:Business & Industry(R)
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00558240 Supplier Number: 23075671   (USE FORMAT 7 OR 9 FOR FULLTEXT)
Database vendor aims for computer retailers
(RMS is considering computer retailers as its next potential set of
 customers)
Computer Retail Week, v 4, n 80, p 91+
November 14, 1994
DOCUMENT TYPE: Journal ISSN: 1066-7598 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 628

ABSTRACT:
RMS is considering computer retailers as its next potential set of
customers . The company is a major supplier of database target-marketing
software to the grocery industry...

...is a UNIX-based software program that allows retailers that regularly
scan credit, charge, debit, check -authorization or frequent- shopper
cards to track the purchases of customers over time. Retailers are able
to use information to support various target-marketing campaigns, which...

...monitors daily product movement by store. Additionally, it monitors
markdown and gross profit margin per customers by department, category ,
brand or item.

14/3,K/6   (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02532431 219795491
Shopping bots: Intelligent shopper or virtual department store?
Rowley, Jennifer
International Journal of Retail & Distribution Management v28n7 PP:
297-306 2000
ISSN: 0959-0552 JRNL CODE: RDM
WORD COUNT: 6101

...TEXT: and dental, and real estate.

Geographical coverage

Many of the existing shopping bots primarily give access to products
available in the USA. For European or UK consumers this will pose a
number of challenges, associated with delivery, payment processes and
currency. Electronically...

...products are likely to be accustomed to managing currency issues and
payment arrangements. In other product categories , support for these
aspects of e-retailing varies between retailers . Buyer 's Index allows
 users to limit their searching by categories, which include ship-to
regions, and ship-from regions; this makes sense in...

...general, a wider range of shopping bots will need to develop, which
address themselves to specific geographical markets, where this is
appropriate and necessary.

Evaluation and authority

Detailed product specifications, coupled...

14/3,K/7   (Item 2 from file: 15)
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02061430 59259518
Form and function: A lexicon of e-commerce
Goel, Soam
Public Utilities Fortnightly v138n16 PP: 32-33 Sep 1, 2000
ISSN: 1078-5892 JRNL CODE: PUF
WORD COUNT: 1502

...TEXT: e-hubs into four categories and offer some examples of each.

1. CATALOGUE HUBS amass buyers and sellers to source goods and services
systematically in a neutral setting. In catalogue hubs, buyers enter to
gain access to a wide array of suppliers . Pricing is pre-determined,
and buyers can shop from catalogue-style lists of goods and services.
Products typically are specialized, and the buyer usually has some former
or ongoing relationship with the seller. As is true of the...

...models, catalogue hubs can serve either a vertical market segment where
the offerings are industry- specific (PlasticsNet.Com and Chemdex) or a
horizontal market segment where the product offerings appeal to...

14/3,K/8   (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01968172 47642601
Untangling the value web
Cartwright, Shawn D; Oliver, Richard W
Journal of Business Strategy v21n1 PP: 22-27 Jan/Feb 2000
ISSN: 0275-6668 JRNL CODE: JST
WORD COUNT: 3136

...TEXT: for online auctions. The company inputs information on items
offered for sale into its searchable database . Sellers , often
individuals or small businesses, pay a fee for this service and a
commission if the item is sold. Buyers can search eBay's database,
which is organized by category , for items that they wish to buy.
Buyers can bid on the items they want. if they win, they are notified by
email. eBay handles the bidding and notification process; the buyer and
seller manage the exchange of money and products. eBay bills the seller the
appropriate...

14/3,K/9   (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01803625 04-54616
Buying strategies
Dilger, Karen Abramic
Manufacturing Systems v16n11 PP: 68-78 Nov 1998
ISSN: 0748-948X JRNL CODE: MFS
WORD COUNT: 3188

...TEXT: one or more content databases and parametric search engine

capability in a Webenabled application.

AMR **Research** , Boston, has called the procurement management space an "enigma," but it is definitely attracting much...

...to aggregate parts data and where it is stored. For example, systems can support internal **supplier** **database** management for buying companies; multisupplier database integration through an **independent** catalog supplier; or direct **access** to suppliers' Webbased catalogs. Some suppliers, such as InPart, handle the aggregation process and offer their own enhanced **content** **catalog** , managed either by the manufacturer or InPart. **Users** also may choose to subscribe to a subset of a third-party database repository that...
...been refined with a part number scheme, and information that is only applicable to the **users** ' industry.

A unique aspect of the ItemQuest system, from CSM vendor International Computex, Atlanta, is...reuse and to cut product development time. San Francisco-based SupplyBase is an independent content **database** and **supplier** **directory** provider whose **products** can be used stand-alone to help qualify suppliers and/or parts, or used for...

...to take advantage of detailed profiles augmented by SupplyBase. Manufacturers can use the directory and **search** engine at no cost. "Instead of using a directory in print form, manufacturers can **find** parts quickly on the Internet by categorizing **searches** by attribute," says Chris Golec, a company vice president. "When we introduced the system two ...

 14/3,K/10   (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01346016 99-95412
In global retailing, the game's the same, but the rules can be different
Woodard, William C
Chain Store Age (Section 3)Global Powers of Retailing Supplement PP: 9B-13B Dec 1996
ISSN: 0193-1199 JRNL CODE: CSA
WORD COUNT: 2836

...TEXT: taking retail technology around the world faster than international retailers can build stores.

For example, **customer** **database** systems are prevalent. Some **retailers** are looking closely at the Internet and electronic commerce. The Bay in Canada has announced an Internet joint venture to sell about 350 **products** across 12 **categories** . Buying with electronic cash cards, **check** cards, and credit cards is becoming more common in Germany, as is the use of...

...in vogue in all sectors. If retailers think their technological sophistication will give them a **distinct** advantage, they may be mistaken. Technological expertise is merely part of the price of admission...

 14/3,K/11   (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01077567 97-26961
Birth order as a market segmentation variable
Claxton, Reid P
Journal of Consumer Marketing v12n3 PP: 22-38 1995
ISSN: 0736-3761 JRNL CODE: JCK

WORD COUNT: 8278

...TEXT: child in my family".

Sales prospects by birth order

Having accumulated such data on a **customer** base or target market, the **marketer** 's **management** **information** system might be programmed to provide a breakdown of sales prospects by birth order. Direct marketers, for instance, might produce several versions of a **merchandise** **catalog** that differed only in headline and body copy approaches tailored to **recipients** ' birth positions, as exemplified by the five **research** propositions just suggested. Such catalog changes would be relatively simple to make since they involve only the black printing plate. Sales generated by such birth order- **specific** catalogs could be measured against a control to quantify the sales value of birth order...
...be made by service providers and salesforce members, who might alter service/selling tactics-based **customers** ' birth order.

Implicit in these scenarios, however, is the marketer's ability to target single...

14/3,K/12   (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01074426 97-23820
InterShop: Enhancing the vendor/customer dialectic in electronic shopping
Baty, James B II; Lee, Ronald M
Journal of Management Information Systems: JMIS v11n4 PP: 9-31 Spring 1995
ISSN: 0742-1222 JRNL CODE: JMI
WORD COUNT: 7874

...TEXT: maintenance and the changing categorization semantics, it is desirable that the changing nature of generic **product** **categories** be automatically reflected in the categorization schema without the need for extensive hand linking or...be allowed to directly create a new category in the generic hierarchy? How the generic **product** **hierarchies** might be more automatically maintained and what significance this mechanism would represent for the market itself is of **research** interest. There are at least implicit incentives for the vendors to support an orderly evolution of **product** **hierarchies** . This can have a limiting effect on the range of **product** **categorization** used by the various vendors. Most vendors are likely to **categorize** most **products** somewhat similarly, to aid in attracting/informing **customers** . Some amount of change provides for product differentiation but the individual vendor is not likely to deviate drastically from the area of general consensus about **product** **categorizations** . One example of a generalized **product** **categorization** schema is the telephone Yellow Pages. Here complaints are often heard about how antiquated the...

...be. One way of creating these generic hierarchies would be to monitor he underlying product **database** entered by the **vendors** , not allowing them to specifically create generic categories, but reflecting their actions in the generic...

...if there is a critical mass of similarity between the contents of several different vendors' **specific** departments).

Beyond the addition and refinement of system features and functionality, the prototype can be...

14/3,K/13   (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

00691680 93-40901
Younkers is customer-driven
Hartnett, Michael
Stores v75n3 PP: 16-20 Mar 1993
ISSN: 0039-1867 JRNL CODE: STR
WORD COUNT: 1864

...TEXT: coo Robert Mosco--who took that urgent call from the
Davenport--store brings together divisionals, **buyers** and store managers
to arrive at **individual** assortments. "We lay out a **matrix** by
department, **classification** , **item** , **vendor** and dollars to get a good
overview of their business for the next seasons. At that point the store
managers can adjust the assortments according to their **customers** . We give
them suggestions as to what we think the core assortment is going to be,
but we **find** with some stores that one manager may say we are a great
Haggar store' and...

14/3,K/14   (Item 9 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

00348262 87-07096
1986: The Year in Review
Gamble, Sharon Louise
Business Software Review v6n1 PP: 40-65 Jan 1987
ISSN: 8750-1368 JRNL CODE: ISB

...ABSTRACT: time. Salespeople are ''wheeling and dealing'' so much now
that vendors are artificially inflating the **list** price of **products**
because **buyers** now expect price cuts. Price games divert attention from
the actual issues: functionality, service, and...

...before they were curtailed by the Tax Reform Act of 1986, vendors can
leverage their **research** and development dollars. Microcomputer software
vendors have realized the only alternative to sacrificing sales to cheap
lookalike products was to abandon **user** -punitive copy-protection devices
and make discounts available to site-license **customers** . Information
center software for hardware of all sizes developed rapidly in 1986. IBM
Corp. put its seal of approval on relational **database** technology, and
independent software **vendors** jumped on the bandwagon immediately.

14/3,K/15   (Item 1 from file: 610)
DIALOG(R)File 610:Business Wire

00423759 20001207342B1746 (USE FORMAT 7 FOR FULLTEXT)
**Metiom Fields Massive Research and Development Program With Labs in U.S.,
Australia and Now Canada-Global Leader in Many-to-many e-marketplace
Infrastructure has the R & D Clout to Stay Ahead of the Competition**
Business Wire
Thursday, December 7, 2000 09:00 EST
JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:
  FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 886

...in annual purchasing power.

The Metiom ConnectTrade(TM) product suite enables electronic

inter-networking
of **buyers** and suppliers by allowing **purchasers** to order goods and services
online directly from suppliers' electronic **catalogs** . Metiom ConnectTrade
 products fully support leading Internet commerce standards and are easily
integrated into a buying organization's...
...corporations
and large public sector entities. It also provides the foundation for
electronic marketplaces where **buyers** and sellers of all sizes and levels of
technological sophistication can trade. Each Metiom-Powered marketplace allows
 buyers to **search** , compare and purchase goods and services from a vast
array of
 suppliers , create purchase orders and choose a payment method, track and
control their purchasing. And suppliers have the **unique** ability to manage the
look, feel and content of their own catalog.

    ABOUT Metiom

Metiom...

 14/3,K/16   (Item 2 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00415682 20001127332B3572 (USE FORMAT 7 FOR FULLTEXT)
Metiom Adds LCD Express to E-Marketplace Network; More Than Six Million
Businesses Gain Access to Leading Provider of Audio-Visual Equipment
Business Wire
Monday, November 27, 2000 07:59 EST
JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:
   FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 592

...through traditional marketing channels."

The Metiom ConnectTrade(TM) product suite enables electronic
inter-networking
of **buyers** and suppliers by allowing **purchasers** to order goods and services
online directly from suppliers' electronic **catalogs** . Metiom ConnectTrade
 products fully support leading Internet commerce standards and are easily
integrated into a buying organization's...

...corporations
and large public sector entities. It also provides the foundation for
electronic marketplaces where **buyers** and sellers of all sizes and levels of
technological sophistication can trade. Each Metiom Powered marketplace allows
 buyers to **search** , compare and purchase goods and services from a vast
array of
 suppliers , create purchase orders and choose a payment method, track and
control their purchasing. And suppliers have the **unique** ability to manage the
look, feel and content of their own catalog.

    About Metiom

Metiom...

14/3,K/17   (Item 3 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00405334 20001109314B2915 (USE FORMAT 7 FOR FULLTEXT)
AICPA Affilliate cpa2biz Taps Metiom to Power e-Marketplace For CPA Super
Site-Nation's accounting professionals and their clients and employers will
use infrastructure built by the leading architect of many-to-many
e-commerce platforms
Business Wire
Thursday, November 9, 2000 08:09 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 821

...in annual purchasing power.

The Metiom ConnectTrade(TM) product suite enables electronic
inter-networking
of buyers and suppliers by allowing purchasers to order goods and
services
online directly from suppliers' electronic catalogs . Metiom ConnectTrade
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...corporations
and large public sector entities. It also provides the foundation for
electronic marketplaces where buyers and sellers of all sizes and levels
of
technological sophistication can trade. Each Metiom-powered marketplace
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 buyers to search , compare and purchase goods and services from a vast
array of
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control their purchasing. And suppliers have the unique ability to manage
the
look, feel and content of their own catalog.

    ABOUT Metiom

Metiom...

14/3,K/18   (Item 4 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00397378 20001030304B4606 (USE FORMAT 7 FOR FULLTEXT)
Metiom Adds Vibes Technologies to e-Marketplace NetworkLeading
Communications Equipment Remanufacturer Taps Six Million New Customers
Through Metiom Powered(TM) Purchasing Communities
Business Wire
Monday, October 30, 2000 11:52 EST
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 670

...medium-sized businesses everywhere."

The Metiom ConnectTrade(TM) product suite enables electronic
inter-networking
of buyers and suppliers by allowing purchasers to order goods and
services
online directly from suppliers' electronic catalogs . Metiom ConnectTrade
 products fully support leading Internet commerce standards and are easily

integrated into a buying organization's...

...corporations
and large public sector entities. It also provides the foundation for
electronic marketplaces where **buyers** and sellers of all sizes and levels
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technological sophistication can trade. Each Metiom Powered marketplace
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buyers to **search** , compare and purchase goods and services from a vast
array of
suppliers , create purchase orders and choose a payment method, track and
control their purchasing. And suppliers have the **unique** ability to manage
the
look, feel and content of their own catalog.

    ABOUT VIBES TECHNOLOGIES...

 14/3,K/19   (Item 5 from file: 610)
DIALOG(R)File 610:Business Wire
(c) 2006 Business Wire. All rts. reserv.

00368005 20000921265B4285 (USE FORMAT 7 FOR FULLTEXT)
Software.com Directory is Launched with Proven Scalability of Millions of
Users
Business Wire
Thursday, September 21, 2000 08:37 EDT
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 851

...directory platform capable of
supporting a broad range of applications, including messaging, commerce,
portal and **customer** -care. The standards-based Software.com(R) Directory
gives
service providers the agility and flexibility to choose any IP-based
application, rather than being locked into **vendors** ' proprietary
directories or
 user **databases** .
"As the number and complexity of online applications increases, it becomes
exponentially expensive and difficult for service providers to manage
separate
directories for each application," said Dana Gardner, **research** director,
Aberdeen Group. "By consolidating on a carrier-scale, standards-based
directory, service providers decrease costs, quickly add new
revenue-generating applications, and discourage **consumers** from jumping to
other providers."
Communications service providers deploying Software.com's **Directory**
product
can quickly launch new applications and sustain subscriber base growth into
the millions, while drawing...

 14/3,K/20   (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00468448 20001128SFTU036 (USE FORMAT 7 FOR FULLTEXT)
Cingular Wireless Launches Integrated **Mobile Commerce** Services, Powered by
Infospace's Wireless Technology Platform
PR Newswire
Tuesday, November 28, 2000 08:30 EST
JOURNAL CODE: PR NEWSWIRE, INTERACTIVE CONNECTION LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 1,384

...convenient commerce experience
for mobile shoppers.

My Wireless Window Shopping
My Wireless Window Shopping empowers **consumers** with the information they
need to make informed purchasing decisions. Cingular Wireless **customers** can
search for a product by UPC/ISBN, name, manufacturer, category or keyword and
quickly receive information such as MSRP, product descriptions and online **merchant** pricing from an expansive **database** containing millions of **products** .
Nine searchable **categories** of **products** are available at launch, including:
Books, music, video, **consumer** electronics, computers and software, sporting
goods, health and beauty, toys and games and office supplies. When the **shopper** selects a product, they can choose to purchase directly from the merchant using their wireless...

...nearby brick-and-mortar store. Orders can
be placed instantly via the wireless handset, and **shoppers** receive the products they purchased to the shipping destination **designated** through the
Wireless Wallet registration process.

Participating merchants selling their products through the InfoSpace Shopping...

14/3,K/21   (Item 2 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00405756 20000831NYTH024 (USE FORMAT 7 FOR FULLTEXT)
E-Marketplaces Will Shift the Structure of American Business Says Intelisys CEO
PR Newswire
Thursday, August 31, 2000 10:00 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 727

...president of CA Services.

The Intelisys ConnectTrade(TM) product suite enables electronic
inter-networking of **buyers** and suppliers by allowing **purchasers** to order goods
and services online directly from suppliers' electronic **catalogs** .
Intelisys
ConnectTrade **products** fully support leading Internet commerce standards and
are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the
foundation for electronic marketplaces where **buyers** and sellers of all sizes
and levels of technological sophistication can trade. Each
Intelisys-Powered
marketplace allows **buyers** to **search** , compare and purchase goods and services
from a vast **array** of **suppliers** , create purchase orders and choose a

payment
method, track and control their purchasing. And suppliers have the **unique**
ability to manage the look, feel and content of their own catalog.

    ABOUT INTELISYS
    Intelisys...

 14/3,K/22   (Item 3 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00385450 20000731NYM070 (USE FORMAT 7 FOR FULLTEXT)
**Iomega to Supply Zip(R), Jaz(R), Clik!(TM) And ZipCD(TM) Drives to
Intelisys Powered E-Marketplaces**
PR Newswire
Monday, July 31, 2000 10:54 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 948

...for the education market.

    The Intelisys ConnectTrade(TM) product suite enables electronic inter-
networking of **buyers** and suppliers by allowing **purchasers** to order
goods and
services online directly from suppliers' electronic **catalogs** . Intelisys
ConnectTrade **products** fully support leading Internet commerce standards
and
are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the
foundation for electronic marketplaces where **buyers** and sellers of all
sizes
and levels of technological sophistication can trade. Each
Intelisys-Powered
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from a vast **array** of **suppliers** , create purchase orders and choose a
payment
method, track and control their purchasing. And suppliers have the **unique**
ability to manage the look, feel and content of their own catalog.

    ABOUT INTELISYS
    Intelisys...

 14/3,K/23   (Item 4 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00385424 20000731NYM064 (USE FORMAT 7 FOR FULLTEXT)
Intelisys-Powered Commonfind Online Education Marketplace Adds Members
PR Newswire
Monday, July 31, 2000 10:29 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 934

...12 public and private markets

    The Intelisys ConnectTrade product suite enables electronic
inter-networking of **buyers** and suppliers by allowing **purchasers** to
order goods
and services online directly from suppliers' electronic **catalogs** .

Intelisys
ConnectTrade **products** fully support leading Internet commerce standards and
are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the
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and levels of technological sophistication can trade. Each Intelisys
Powered(TM) e-Marketplace allows **buyers** to **search** , compare and purchase goods
and services from a vast **array** of **suppliers** , create purchase orders and choose
a payment method, track and control their purchasing. And suppliers have the
 unique ability to manage the look, feel and content of their own catalog.

    ABOUT CAMPUSFIRST
    CampusFirst...

 14/3,K/24   (Item 5 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00383509 20000727NYTH082 (USE FORMAT 7 FOR FULLTEXT)
Intelisys Deepens Business Talent Pool in London Office
PR Newswire
Thursday, July 27, 2000 10:52 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 954

...Europe and the Middle East.

    The Intelisys ConnectTrade product suite enables electronic
inter-networking of **buyers** and suppliers by allowing **purchasers** to order goods
and services online directly from suppliers' electronic **catalogs** .
Intelisys
ConnectTrade **products** fully support leading Internet commerce standards and
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...corporations and large public sector entities. It also provides the
foundation for electronic marketplaces where **buyers** and sellers of all sizes
and levels of technological sophistication can trade. Each
Intelisys-Powered
marketplace allows **buyers** to **search** , compare and purchase goods and services
from a vast **array** of **suppliers** , create purchase orders and choose a payment
method, track and control their purchasing. And suppliers have the **unique**
ability to manage the look, feel and content of their own catalog.

    ABOUT INTELISYS:
    Intelisys...

 14/3,K/25   (Item 6 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00377305 20000719NYW134 (USE FORMAT 7 FOR FULLTEXT)

Intelisys' Global B2b E-Commerce Solution on Display at Manugistics' Envision 2000
PR Newswire
Wednesday, July 19, 2000 15:42 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 673

...U.S. state governments.

    The Intelisys ConnectTrade(TM) product suite enables electronic
inter-networking of **buyers** and suppliers by allowing **purchasers** to
order goods
and services online directly from suppliers' electronic **catalogs** .
Intelisys
ConnectTrade **products** fully support leading Internet commerce standards
and
are easily integrated into a buying organization's...

...corporations and large public sector entities. It also provides the
foundation for electronic marketplaces where **buyers** and sellers of all
sizes
and levels of technological sophistication can trade. Each
Intelisys-Powered
marketplace allows **buyers** to **search** , compare and purchase goods and
services
from a vast **array** of **suppliers** , create purchase orders and choose a
payment
method, track and control their purchasing. And suppliers have the **unique**
ability to manage the look, feel and content of their own catalog.

    ABOUT INTELISYS
    Intelisys...

 14/3,K/26   (Item 7 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2006 PR Newswire Association Inc. All rts. reserv.

00374735 20000717NYM078 (USE FORMAT 7 FOR FULLTEXT)
Intelisys Adds Computer Industry Heavyweight from Hewlett-Packard to Execute Indirect Sales Channel
PR Newswire
Monday, July 17, 2000 11:39 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE
WORD COUNT: 485

...global reseller for
Intelisys.

    The Intelisys ConnectTrade product suite enables the electronic
inter-networking of **buyers** and suppliers by allowing **purchasers** to
order goods
and services online directly from suppliers' electronic **catalogs** .
Intelisys
ConnectTrade **products** fully support leading Internet commerce standards
and
are easily integrated into a buying organization's...
...corporations and large public sector entities. It also provides the
foundation for electronic marketplaces where **buyers** and sellers of all
sizes
and levels of technological sophistication can trade. Each Intelisys
Powered(TM) marketplace allows **buyers** to **search** , compare and purchase
goods

and services from a vast **array** of **suppliers** , create purchase orders and choose
a payment method, track and control their purchasing. And suppliers have the
 unique ability to manage the look, feel and content of their own catalog.

    About Intelisys:
    Intelisys...

 14/3,K/27   (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1323751   LAW003
HP Products Now Available at US Navy's ITEC Mall

DATE: August 12, 1998   09:02 EDT   WORD COUNT: 406

... unified shopping experience. In the Navy's ITEC Mall, PartNET
eCommerce(TM) sends a Navy **customer** 's **search** request from his Web
 browser to all appropriate **supplier** **databases** . The **user** 's request
is processed at each catalog server, the **search** results are aggregated
and then returned to the **user** 's web **browser** . Products may be **searched**
 by part number, **hierarchical** **product** **category** drill-down, or part
characteristic information. In addition to pricing, the information
returned may also include images, drawings, spec sheets, and photos as
determined by the **individual** supplier. The Navy's ITEC Mall gives Navy
personnel the ability to shop comparing product...

 14/3,K/28   (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1306888   DETU002
Atlanta Number Two in Auto Trader(R) Online Activity

DATE: July 14, 1998   07:58 EDT   WORD COUNT: 375

...selection."

    Auto Trader(R) Online has over 1 million monthly visitors performing 4
million monthly **searches** . The automotive website offers visitors the
opportunity to **search** for vehicles through simple parameters he/she
selects, as well as place his/her own vehicle for sale on the site,
completely free of charge. If a **user** is unable to locate the vehicle of
interest, he/she can take advantage of the "E-mail Notify" service of Auto
Trader Online, alerting the **user** when the desired vehicle becomes
available. Auto Trader Online also makes its **search** capabilities
available to individuals who own automotive- related websites. Through its
"Searchmaker" service a webmaster can download the html code necessary to
provide its visitors **access** to the Auto Trader Online **database** .

    Trader Online (www.traderonline.com) has a complete Internet presence
with twenty Internet sites covering the...

 14/3,K/29   (Item 3 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1295846   LAM022
Sun Microsystems Now Available at U.S. Navy's ITEC Mall

DATE: June 22, 1998   09:02 EDT   WORD COUNT: 388

... unified shopping experience. In the Navy's ITEC Mall, PartNET
eCommerce(TM) sends a Navy **customer** 's **search** request from his Web
 browser to all appropriate **supplier** **databases** . The **user** 's request
is processed at each catalog server, the **search** results aggregated and
then returned to the **user** 's web **browser** . Products may be **searched** by
part number, **hierarchical** **product** **category** drill-down, or part
characteristic information. In addition to pricing, the information
returned may also include images, drawings, spec sheets, and photos as
determined by the **individual** supplier. The Navy's ITEC Mall gives Navy
personnel the ability to shop comparing product...

 14/3,K/30   (Item 4 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1260896   LAM018
PartNET and the Defense Logistics Agency Announce DLA E-Mall

DATE: April 20, 1998   09:02 EDT   WORD COUNT: 410

... single unified shopping experience. In the DLA E-Mall, PartNET
eCommerce(TM) sends a military **customer** 's **search** request from his Web
 browser to all appropriate **databases** : **supplier** and government. The
 user 's request is processed at each catalog server, the **search** results
aggregated and then returned to the **user** 's web **browser** . Products may be
 searched by part number, national stock number (NSN), key word,
 hierarchical **product** **category** drill-down, or part characteristic
information. In addition to pricing and availability, the information
returned may also include images, drawings, spec sheets, and photos as
determined by the **individual** supplier. The DLA E-Mall gives military
 customers the ability to shop comparing product characteristics, pricing,
availability, and delivery terms.

    With PartNET eCommerce...

 14/3,K/31   (Item 5 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

1226053   ATTU022
International CompuTex Announces Integration with IBM ProductManager

DATE: February 10, 1998   17:30 EST   WORD COUNT: 913

...Consulting and Implementation Services organization.

    As explained by ICI, the ProductManager/ItemQuest integration allows
ProductManager **users** to **access** ICI's "Distributed Virtual CSM"
ItemQuest product with just a mouse click. Component and supplier
 searches can then be conducted by attribute or part number, either
seamlessly from within ProductManager, or via stand-alone ItemQuest.
Components data located in any combination of legacy **databases** , in other
departments, at **supplier** sites, or at electronic **catalogue** content
 providers can be directly accessed via ItemQuest. Component **search**
 "schemas" can be **individually** built for the **specific** , differing needs
of Engineering, Procurement and other groups. A Web-based schema interface
also exists...

 14/3,K/32   (Item 6 from file: 813)
DIALOG(R)File 813:PR Newswire

Robert Finley

1083239   SFW045
**NoetixGenerator Complements Oracle's Discoverer 3.0 & Discoverer 2000
    Access to Oracle Applications Data**

DATE: April 16, 1997   14:33 EDT   WORD COUNT: 683

... column headings, column formatting -- NoetixGenerator automatically
configures the end-user layer with locally defined terminology.

        Lookup values -- These values allow **users** to select from a **list**
 of **items** for some fields rather than manually entering new values. For
example, a **user** who wants to view all the invoices for a **specific**
supplier can select from a list of vendor names rather than having to
remember, the exact way the **vendor** is represented in the **database** .

        Sample queries and reports -- These samples provide simple templates
that users can run as-is...

File 16:Gale Group PROMT(R) 1990-2006/Aug 21
         (c) 2006 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2006/Aug 21
         (c)2006 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2006/Aug 21
         (c) 2006 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2006/Aug 21
         (c) 2006 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2006/Aug 21
         (c) 2006 The Gale Group

Set	Items	Description
S1	21915731	PRODUCT OR PRODUCTS OR MERCHANDISE OR COMMODITY OR COMMODI-TIES OR GOODS OR WARE OR WARES OR ITEM OR ITEMS OR INVENTORY - OR INVENTORIES OR STOCK OR STOCKS OR SUPPLY OR SUPPLIES OR EQ-UIPMENT OR CONTENT
S2	5689102	HIERARCH??? OR HIERARCHICAL?? OR PYRAMID OR PYRAMIDAL?? OR CLASSIF? OR CASCAD??? OR TIER?? OR CATEGORY OR CATEGORI? OR C-ATALOG? ? OR CATALOGUE? ? OR DIRECTORY OR DIRECTORIES OR LIST OR LISTS OR LISTING? ?
S3	6298923	SELLER OR SELLERS OR MERCHANT OR MERCHANTS OR RETAILER OR - RETAILERS OR TRADER OR TRADERS OR SUPPLIER OR SUPPLIERS OR VE-NDOR OR VENDORS OR MARKETER OR MARKETERS OR TRADER OR TRADERS OR DEALER OR DEALERS
S4	3539947	DATABASE OR DATABASES OR KNOWLEDGEBASE OR (DATA OR KNOWLED-GE OR INFORMATION)()(BASE OR BASES) OR INDEX OR INDE?ES OR AR-RAY?? OR MATRIX OR MATRI?ES OR INFORMATION(N)MANAGEMENT
S5	9133630	INDEPENDENT?? OR UNIQUE OR DISTINGUISH? OR DISTINCT??? OR - INDIVIDUAL? OR SEPARATE?? OR SPECIFIC OR SPECIFIED OR PARTICU-LAR OR DESIGNAT???
S6	591454	S1(2N)S2
S7	84043	S3(4N)S4
S8	9328	S7(S)S5
S9	82	S6(6N)S8
S10	67	S9 NOT PY>2000
S11	38	RD (unique items)
S12	0	AU=(CHINNAPPAN, M? OR CHINNAPPAN M? OR CHINNAPPAN(2N)M?)
S13	0	AU=(TENORIO, M? OR TENORIO M? OR TENORIO(2N)M?)
S14	0	AU=(FENSTERMAKER, S? OR FENSTERMAKER S? OR FENSTERMAKER(2N-)S?)
S15	20	AU=(JUNG, D? OR JUNG D? OR JUNG(2N)D?)
S16	1	S15 AND S6

.

11/3,K/1 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

08090732 Supplier Number: 67460193 (USE FORMAT 7 FOR FULLTEXT)
Cingular Wireless Launches Integrated Mobile Commerce Services, Powered by
InfoSpace's Wireless Technology Platform.
PR Newswire, p5930
Nov 28, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1443

... manufacturer, category or keyword and quickly receive information
such as MSRP, product descriptions and online merchant pricing from an
expansive database containing millions of products . Nine searchable
categories of products are available at launch, including: Books, music,
video, consumer electronics, computers and software, sporting goods...

11/3,K/2 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

07968800 Supplier Number: 65773717 (USE FORMAT 7 FOR FULLTEXT)
GSA Advantage gets face-lift.(Government Activity)
ROBB, DREW
Government Computer News, v19, n29, p36
Oct 2, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Professional Trade
Word Count: 1120

... up. Sageware is now indexing the GSA Advantage database according
to a set of subject- specific retrieval programs that automatically
categorize items to make them easy to find.
"FSS is working hard to make the site more...

11/3,K/3 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07626771 Supplier Number: 63635627 (USE FORMAT 7 FOR FULLTEXT)
R.R. Donnelley Premedia Technologies Inks Major Deals With Spiegel Group
Retailers.
PR Newswire, pNA
July 24, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 796

... decision to opt for ImageMerchant is that the technology allows the
direct marketer to manage content for catalog , online and internal use.
"Although each individual retailer within The Spiegel Group has its
own needs and distinguishing characteristics, each one understands...

11/3,K/4 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06979684 Supplier Number: 59040814 (USE FORMAT 7 FOR FULLTEXT)
HUTCHISON, PRICELINE.COM TO DEBUT ASIAN E-COMMERCE PLATFORM.
AsiaPulse News, p0874

Jan 26, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1170

...   its product lines. Priceline.com is currently selling multiple
services to its sellers across three **distinct** **product** **categories** : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

  11/3,K/5   (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06974465   Supplier Number: 59008822 (USE FORMAT 7 FOR FULLTEXT)
Priceline.com Reports Record Fourth Quarter Financial Results.
Business Wire, p1016
Jan 27, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 2486

...   its product lines. Priceline.com is currently selling multiple
services to its sellers across three **distinct** **product** **categories** : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

  11/3,K/6   (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06972981   Supplier Number: 58958717 (USE FORMAT 7 FOR FULLTEXT)
**Hutchison Whampoa Teams up with Priceline.com To Bring Buyer-Driven
  E-Commerce to Asia.**
PR Newswire, p0001
Jan 26, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1165

...   its product lines. Priceline.com is currently selling multiple
services to its sellers across three **distinct** **product** **categories** : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

  11/3,K/7   (Item 7 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06917103   Supplier Number: 58495416 (USE FORMAT 7 FOR FULLTEXT)
**Priceline.com Releases Top 10 New Car Models Sold in December Through
  Priceline.com.**
Business Wire, p1316
Jan 7, 2000
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 676

...   its product lines. Priceline.com is currently selling multiple
services to its sellers across three **distinct** **product** **categories** : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

11/3,K/8   (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06914476   Supplier Number: 58490737 (USE FORMAT 7 FOR FULLTEXT)
(2) Excite StoreBuilder Gives Small Businesses the Tools to Become
  E-Merchants Within Hours.
PR Newswire, p2955
Nov 11, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1014

...   and graphics customized to specific industries. Each store is built
on top of a powerful **database** which provides **merchants** with a flexible
product catalog that can be updated to support seasonal pricing and
promotions or order status in real...

11/3,K/9   (Item 9 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06871965   Supplier Number: 57837078 (USE FORMAT 7 FOR FULLTEXT)
**National Car Rental Joins Budget Rent A Car In Priceline.com's New Rental
  Car Program.**
Business Wire, p1590
Nov 30, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 837

...   its product lines. Priceline.com is currently selling multiple
services to its sellers across three **distinct product categories** : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

11/3,K/10   (Item 10 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06845667   Supplier Number: 57945001 (USE FORMAT 7 FOR FULLTEXT)
**Priceline.com Releases Top 10 New Car Models Sold in November Through
  Priceline.com.**
Business Wire, p1299
Dec 3, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 641

...   its product lines. Priceline.com is currently selling multiple
services to its sellers across three **distinct product categories** : a
travel service that offers leisure airline tickets, hotel rooms and rental
cars, a personal...

11/3,K/11   (Item 11 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06799034   Supplier Number: 57508753 (USE FORMAT 7 FOR FULLTEXT)
Excite StoreBuilder Gives Small Businesses the Tools to Become E-Merchants

Within Hours.
PR Newswire, p2501
Nov 11, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 939

...   and graphics customized to specific industries. Each store is built
on top of a powerful **database** which provides **merchants** with a flexible
product **catalog** that can be updated to support seasonal pricing and
promotions or order status in real...

  11/3,K/12   (Item 12 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06664079   Supplier Number: 55876906 (USE FORMAT 7 FOR FULLTEXT)
**Priceline.com Standardizes on Primavera TeamPlay; Project Management is Key
  to Rapid E-Commerce Product Deployment.**
Business Wire, p1665
Sept 27, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 739

...   Priceline.com's patented business system currently sells multiple
services to its customers across three **distinct** **product** **categories** : a
travel service that offers leisure airline tickets and hotel rooms, a
personal finance service...

  11/3,K/13   (Item 13 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06648791   Supplier Number: 55798270 (USE FORMAT 7 FOR FULLTEXT)
**LendingTree Secures $50 Million in Financing Marking One of the Top
  Internet Funding Deals of 1999.**
Business Wire, p1046
Sept 21, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1229

...   model is horizontal and works in multiple industries. Already, the
Company offers services in three **distinct** **product** **categories** : a
travel service that offers leisure airline tickets and hotel rooms, a
personal finance service...

  11/3,K/14   (Item 14 from file: 16)
DIALOG(R)File   16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

06635093   Supplier Number: 55749894 (USE FORMAT 7 FOR FULLTEXT)
Aegis Expands Database and e-Commerce Service Offerings.
PR Newswire, p8107
Sept 15, 1999
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 951

...   Priceline.com's patented business system currently sells multiple
services to its customers across three **distinct** **product** **categories** : a

travel service that offers leisure airline tickets and hotel rooms, a
personal finance service...

11/3,K/15   (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06284838   Supplier Number: 54433069 (USE FORMAT 7 FOR FULLTEXT)
MANAGEMENT/MARKETING.(marketing services)
Catalog Age, v16, n5, pS47(1)
April, 1999
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 12302

...   marketing database company, servicing major direct marketers since
1973. ADVO choose MDA because of their unique abilities in marketing
innovation and list   product development, which has led to tremendous
growth for MDA and their list clients over the...

11/3,K/16   (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

05721625   Supplier Number: 50196583 (USE FORMAT 7 FOR FULLTEXT)
E-commerce's toy story
Holt, Paul
Communications News, p34
July, 1998
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 836

...   of our web plan was to secure assistance from more than 600 vendors
to provide specific   product information, category   listings ,
catalog descriptions, product age-appropriateness, and information on
any awards the products may have received. We also asked...

11/3,K/17   (Item 17 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

05696735   Supplier Number: 50137601 (USE FORMAT 7 FOR FULLTEXT)
Rocky Mountain Internet Acquires Leading-Edge Electronic Commerce Software
  Company; Company Expands RMI's Expertise in E-commerce Solutions with
  e-SELL Technology.
Business Wire, p7010187
July 1, 1998
Language: English   Record Type: Fulltext
Article Type: Article
Document Type: Newswire; Trade
Word Count: 1099

...   as a shopper makes a request.
    For example, if a shopper asks to view a particular   category of
products , the web page containing those products, their descriptions and
photos is instantly built by retrieving...

11/3,K/18   (Item 18 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

05467825   Supplier Number: 48286853   (USE FORMAT 7 FOR FULLTEXT)
International CompuTex Announces Integration with IBM ProductManager
PR Newswire, p0210ATTU022
Feb 10, 1998
Language: English   Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 935

...   within ProductManager, or via stand-alone ItemQuest. Components
data located in any combination of legacy **databases** , in other
departments, at **supplier** sites, or at electronic **catalogue** **content**
providers can be directly accessed via ItemQuest. Component search
"schemas" can be individually built for...

  11/3,K/19   (Item 19 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2006 The Gale Group. All rts. reserv.

04609553   Supplier Number: 46780366   (USE FORMAT 7 FOR FULLTEXT)
Get the message?
InfoWorld, p069
Oct 7, 1996
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2386

...   Oriented Middleware Association (MOMA) is championing the following
definitions as a method of segmenting these **products** into **distinct**
categories .
     Application development environments. These include the means to
create applications in a distributed environment and...

  11/3,K/20   (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

0019777634   SUPPLIER NUMBER: 57547816   (USE FORMAT 7 OR 9 FOR FULL
TEXT)
**EXCITE@HOME: Excite StoreBuilder gives small bu businesses the tools to
  become e-merchants.**
M2 Presswire, NA
Nov 12, 1999
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 999   LINE COUNT: 00089

...   and graphics customized to specific industries. Each store is built
on top of a powerful **database** which provides **merchants** with a flexible
product **catalog** that can be updated to support seasonal pricing and
promotions or order status in real...

  11/3,K/21   (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

0019767477   SUPPLIER NUMBER: 55899822   (USE FORMAT 7 OR 9 FOR FULL
TEXT)
PRIMAVERA SYSTEMS: Priceline.com standardizes on Pr Primavera TeamPlay.
M2 Presswire, NA
Sept 28, 1999
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 842   LINE COUNT: 00079

...   Priceline.com's patented business system currently sells multiple services to its customers across three **distinct** **product** **categories** : a travel service that offers leisure airline tickets and hotel rooms, a personal finance service...

11/3,K/22   (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

12662491   SUPPLIER NUMBER: 65160830   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Prop. regs. simplify LIFO IPIC Method.(last-in-first-out inventory accounting)
O'Connell, Frank J. Jr.
Tax Adviser, 31, 9, 604
Sept, 2000
ISSN: 0039-9957   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 1013   LINE COUNT: 00083

...   CPI must convert their selected indexes to a cost index. This calculation should be made **separately** for each **category** of **goods** , which adds substantial complexity to the IPIC calculation. Further, because of the conversion to a...

11/3,K/23   (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

10965379   SUPPLIER NUMBER: 54422953   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Home.front: more than just internal Internets, intranets and extranets are tying companies together - and blurring the boundaries between them.(Chief Executive Guide: Beyond the Internet)
Buxbaum, Peter
Chief Executive (U.S.), S28(5)
March 15, 1999
ISSN: 0160-4724   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3463   LINE COUNT: 00280

...   Wagner. "The system is configured in such a way so that the authority of each **particular** user is limited by spending levels, **product category** , or whatever other criteria the company chooses."
     Across Network Lines
     The increasing level of business...

11/3,K/24   (Item 5 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

10635550   SUPPLIER NUMBER: 20790419   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Aspect Development Introduces Industry-First Preferred Catalog Subscription Service for Strategic Sourcing and Design
PR Newswire, p615SFM062
June 15, 1998
LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 997   LINE COUNT: 00092

...   VIP (Very Important Part) and VIS (Very Important Supplier) Reference databases, as well as customer- **specified** supplier data, Aspect's Preferred **Catalog** **product** provides complete, **individually** tailored reference information on customer-preferred parts and suppliers for use in design and procurement...

11/3,K/25   (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

09985640   SUPPLIER NUMBER: 20177100   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Introducing Industrial Paint & Powder Online. (magazine web site)
Industrial Paint & Powder, v73, n12, p14(3)
Dec, 1997
ISSN: 1073-4651   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 824   LINE COUNT: 00071

...   a comprehensive index of industry vendors, updated weekly. Users
can either search for suppliers by **product   category** , or they can a find
a **specific** product or company by typing in relevant words about them.
This online Buyers Guide also...

11/3,K/26   (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

09019735   SUPPLIER NUMBER: 18746267   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Get the message? (message-oriented middleware) (includes related article on
  types of middleware)(Enterprise Computing) (Technology Information)**
Bort, Julie
InfoWorld, v18, n41, p69(2)
Oct 7, 1996
ISSN: 0199-6649   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 2563   LINE COUNT: 00209

...   Oriented Middleware Association (MOMA) is championing the following
definitions as a method of segmenting these **products** into **distinct
categories** .
    Application development environments. These include the means to
create applications in a distributed environment and...

11/3,K/27   (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

05149140   SUPPLIER NUMBER: 10704611   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**And the winner is...'a very close call.' (PC Week Shootout for creating
  database front-end applications)(includes related articles on testing
  methodology, Request for Proposals)**
Kramer, Matt; Coffee, Peter
PC Week, v8, n17, pS5(2)
April 29, 1991
ISSN: 0740-1604   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3362   LINE COUNT: 00269

...   database for information on vendors and individual contacts at each
company, classes of products and **specific   product   listings** , as well
as articles from PC Week associated with those companies and products.
    This database...

11/3,K/28   (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

03700727   SUPPLIER NUMBER: 06669336   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**where-to-buy directory: 1988. (metalcasting industry - suppliers and
  products)**

Foundry Management & Technology, v116, n9, p121(178)
Sept, 1988
ISSN: 0360-8999   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT
WORD COUNT: 234637   LINE COUNT: 20046

...   Box 923,
     Augusta, GA 30903-0923, 404-796-4200;
       404-796-4323--See ads in **Product Directory** Thermatex Corp.,
Therm-x/Thermalite Div., Newton Falls, OH 3M Co., Product Information
Center, St...

 11/3,K/29   (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

02984450   SUPPLIER NUMBER: 04447210   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Product directory. (Where-to-Buy Directory, 1986)
Foundry Management & Technology, v114, pC1(135)
Sept, 1986
ISSN: 0360-8999   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT
WORD COUNT: 171202   LINE COUNT: 14602

...   Cross & Trecker Co., 18100 Cross Lane, Fraser, MI 48026,
313-757-0920--See ads in **Product Directory** --See Advertisers **Index** for
ad page number
     Smelko Foundry Products Ltd., Milton, ONT, Canada
     Western Industrial Supply Co...

 11/3,K/30   (Item 1 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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01798955
NATIONAL PRICE SERVICE INTRODUCES THE CATALOG CONNECTION (TM)
News Release   October 1, 1987   p. 1

     ...electronic price book. This all-new software package lets you access
The Catalog's entire **database** by **Vendor** , **Product** , **Catalog** Number,
or Description. And as you research, The Catalog Connection automatically
builds a complete bill...

 11/3,K/31   (Item 2 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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01602699
**Trinet, Inc a marketing database and telemarketing supplier, provides
    specialized, up-to-date information about individual companies for
    business-to-business m.**
NEWS RELEASE   March 12, 1987   p. 11

     ... specialized, up-to-date information about individual companies for
business-to-business marketing. Trinet data **products** include bound
 directories , market share reports and industry- **specific** analyses. They
are available to customers directly or online, through DIALOG Information
Services, Inc. Among...

 11/3,K/32   (Item 3 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
(c) 1999 The Gale Group. All rts. reserv.

01435870
New network links buyers, sellers.
ORLANDO BUSINESS JOURNAL (FL)   April 20, 1986   p. bus211

... a domestic and international basis. One of COMMARS unique features
is its Buy-Sell-Barter **database** which connects buyers and **sellers** . It
allows the subscriber to list his available **products** , and the list
can be updated at anytime so that all information is current and accurate.
Subscribers can...

11/3,K/33   (Item 4 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
(c) 1999 The Gale Group. All rts. reserv.

00345456
 Transit directory consists of the Suppliers' Product Index and the
     Supplier Locator.
Modern Railroads   May, 1976   p. 01-172

     The **Supplier** 's **Product** **Index** lists specific products by
bold face headings arranged alphabetically. US supplying firms are noted
under each product category...

11/3,K/34   (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

02207531   SUPPLIER NUMBER: 20973948   (USE FORMAT 7 OR 9 FOR FULL TEXT)
E-commerce's toy story: new business strategies are required as electronic
   commerce gains in popularity and profitability. (Company Business and
   Marketing)
Holt, Paul
Communications News, v35, n7, p34(2)
July, 1998
ISSN: 0010-3632   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 911   LINE COUNT: 00077

...   of our Web plan was to secure assistance from more than 600 vendors
to provide **specific** **product** information, **category** **listings** ,
catalog descriptions, **product** age-appropriateness, and information on
any awards the products may have received. We also asked...

11/3,K/35   (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2006 The Gale Group. All rts. reserv.

01072543   SUPPLIER NUMBER: 00556236
Smart-Conversational Terminal Index By Compatiblity.
Computerworld, v18, n16A, p23A-70
April 18, 1984
DOCUMENT TYPE: buyers guide   ISSN: 0010-4841   LANGUAGE: ENGLISH
RECORD TYPE: ABSTRACT

...ABSTRACT: price, and the page number on which the complete product
listing may be found. Complete **product** **listings** , arranged
alphabetically by **vendor** , follow the **index** . Each **product** **listing**
includes the following information: **specific** application, compatibility,
terminal configuration, communications protocols, data transmission
characteristics, transmission speed, screen size, lines-screen...

11/3,K/36   (Item 3 from file: 275)

01072530   SUPPLIER NUMBER: 00556235
Intelligent Terminal Index By Compatiblity.
Computerworld, v18, n16A, p1A-22
April 18, 1984
DOCUMENT TYPE: buyers guide   ISSN: 0010-4841   LANGUAGE: ENGLISH
RECORD TYPE: ABSTRACT

...ABSTRACT: memory, price, and the page number on which complete product
specifications can be found. Complete **product   listings** , arranged
alphabetically by **vendor** , follow the **index** . Each **product   listing**
includes (in addition to the vendor) the following information: specific
application, compatibility, minimum and maximum...

 11/3,K/37   (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)

03809748   Supplier Number: 48262662 (USE FORMAT 7 FOR FULLTEXT)
SCIQUEST GETS PRIVATE FUNDING FROM INVESTORS
BT Catalyst, v12, n2, pN/A
Feb 1, 1998
Language: English   Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 202

   (USE FORMAT 7 FOR FULLTEXT)
TEXT:
...after determining that scientists and researchers spent three to four
hours each week poring over **supply   catalogs** . The SciQuest system, which
maintains a **database** of 700 paying **vendors** , cuts that supply search
time by 75 percent, according to the company.

 11/3,K/38   (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)

01231455   Supplier Number: 41250715 (USE FORMAT 7 FOR FULLTEXT)
COMPUTER-READABLE DATABASES: A DIRECTORY AND DATA SOURCEBOOK (6th)
Online Newsletter, v11, n4, pN/A
April, 1990
Language: English   Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 313

   (USE FORMAT 7 FOR FULLTEXT)
TEXT:
...among these enhancements is the inclusion in a single directory of some
430 CD-ROM **products** rather than **list** them in a **separate** volume. CRDB
presently covers 5,578 databases (4,786 entries) produced by nearly 2,000
...

16/3,K/1   (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2006 The Gale Group. All rts. reserv.

12137656   SUPPLIER NUMBER: 60590518   (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Re-examining the components of transformational and transactional
  leadership using the Multifactor Leadership Questionnaire.**
Avolio, Bruce J.; Bass, Bernard M.; Jung, Dong I.
Journal of Occupational and Organizational Psychology, 72, 4, 441
Dec, 1999
ISSN: 0963-1798   LANGUAGE: English   RECORD TYPE: Fulltext; Abstract
WORD COUNT: 9761   LINE COUNT: 00942

... **Jung, Dong I.**
...   142 items generated were sorted by 11 judges into transformational
and transactional contingent reward leadership **categories** . An **item** was
retained only if there was at least 80% agreement about the item. The final
...

File 47:Gale Group Magazine DB(TM) 1959-2006/Aug 21
        (c) 2006 The Gale group
File 624:McGraw-Hill Publications 1985-2006/Aug 22
        (c) 2006 McGraw-Hill Co. Inc
File 625:American Banker Publications 1981-2006/Aug 22
        (c) 2006 American Banker
File 635:Business Dateline(R) 1985-2006/Aug 22
        (c) 2006 ProQuest Info&Learning
File 637:Journal of Commerce 1986-2006/Aug 23
        (c) 2006 Commonwealth Bus. Media
File 570:Gale Group MARS(R) 1984-2006/Aug 21
        (c) 2006 The Gale Group

Set	Items	Description
S1	3706229	PRODUCT OR PRODUCTS OR MERCHANDISE OR COMMODITY OR COMMODI-TIES OR GOODS OR WARE OR WARES OR ITEM OR ITEMS OR INVENTORY - OR INVENTORIES OR STOCK OR STOCKS OR SUPPLY OR SUPPLIES OR EQ-UIPMENT OR CONTENT
S2	1303480	HIERARCH??? OR HIERARCHICAL?? OR PYRAMID OR PYRAMIDAL?? OR CLASSIF? OR CASCAD??? OR TIER?? OR CATEGORY OR CATEGORI? OR C-ATALOG? ? OR CATALOGUE? ? OR DIRECTORY OR DIRECTORIES OR LIST OR LISTS OR LISTING? ?
S3	1250016	SELLER OR SELLERS OR MERCHANT OR MERCHANTS OR RETAILER OR - RETAILERS OR TRADER OR TRADERS OR SUPPLIER OR SUPPLIERS OR VE-NDOR OR VENDORS OR MARKETER OR MARKETERS OR TRADER OR TRADERS OR DEALER OR DEALERS
S4	509418	DATABASE OR DATABASES OR KNOWLEDGEBASE OR (DATA OR KNOWLED-GE OR INFORMATION)()(BASE OR BASES) OR INDEX OR INDE?ES OR AR-RAY?? OR MATRIX OR MATRI?ES OR INFORMATION(N)MANAGEMENT
S5	2045326	INDEPENDENT?? OR UNIQUE OR DISTINGUISH? OR DISTINCT??? OR - INDIVIDUAL? OR SEPARATE?? OR SPECIFIC OR SPECIFIED OR PARTICU-LAR OR DESIGNAT???
S6	2555083	BUYER OR BUYERS OR CLIENT OR CLIENTS OR CLIENTELE OR CONSU-MER OR CONSUMERS OR CUSTOMER OR CUSTOMERS OR PATRON OR PATRONS OR PURCHASER OR PURCHASERS OR RECIPIENT OR RECIPIENTS OR SHO-PPER OR SHOPPERS OR USER OR USERS
S7	2833264	SEARCH??? OR LOOK???()UP OR LOOKUP OR INQUIR??? OR FIND??? OR QUERY??? OR QUERIES OR CHECK??? OR RESEARCH??? OR INVESTIG-AT??? OR ACCESS OR BROWS??? OR RETRIEV???
S8	140503	S1(4N)S2
S9	9648	S3(4N)S4
S10	1154	S9(S)S5
S11	25	S8(S)S10
S12	13	S11 NOT PY>2000
S13	0	AU=(CHINNAPPAN, M? OR CHINNAPPAN M? OR CHINNAPPAN(2N)M?)
S14	2	AU=(TENORIO, M? OR TENORIO M? OR TENORIO(2N)M?)
S15	0	AU=(FENSTERMAKER, S? OR FENSTERMAKER S? OR FENSTERMAKER(2N-)S?)
S16	5	AU=(JUNG, D? OR JUNG D? OR JUNG(2N)D?)
S17	0	(S14 OR S15) AND S8

12/3,K/1   (Item 1 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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05822267   SUPPLIER NUMBER: 62599175   (USE FORMAT 7 OR 9 FOR FULL TEXT)
netLibrary Adds New Markets, Management, and Partnerships.(Interview)
Hane, Paula J.
Information Today, 17, 6, 1
June, 2000
DOCUMENT TYPE: Interview   ISSN: 8755-6286   LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 3070   LINE COUNT: 00236

...   because they are voracious users of information and data, and have
been large consumers for **database** vendors . netLibrary represents not
just a category - **specific** collection of **content** but rather a broad
collection of useful corporate content.
        For example, it's easy to...

12/3,K/2   (Item 2 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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05812024   SUPPLIER NUMBER: 62519731   (USE FORMAT 7 OR 9 FOR FULL TEXT)
TAKING CREATIVE LICENSE.(increasing business for minority suppliers)
Black Enterprise, 30, 11, 313
June, 2000
ISSN: 0006-4165   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 7165   LINE COUNT: 00605

...   An automated program at the corporate headquarters in New
Brunswick, N.J., it identities and **categorizes** suppliers by ethnic
breakdown, **commodity** , affiliates, and geographic distribution. Every
employee can use the electronic **database** to search for a **supplier** ,
based on **specific** needs
        Johnson&Johnson has outreach efforts to identify minority- and
women-owned suppliers and the...

12/3,K/3   (Item 3 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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05807725   SUPPLIER NUMBER: 62498240   (USE FORMAT 7 OR 9 FOR FULL TEXT)
Hammer Time!(News Briefs)
Keizer, Gregg
PC World, 18, 6, 177
June, 2000
ISSN: 0737-8939   LANGUAGE: English   RECORD TYPE: Fulltext
WORD COUNT: 4660   LINE COUNT: 00360

...   Yahoo, the whole process is free, but sellers are stuck with
bare-bones customer service.
        Sellers ' tools: An **array** of **sellers** ' tools can make one site
stand out from another. If you want to **list** many **items** at one time,
demand a bulk loader (for definitions of this and other specialized terms
...

...that have been selling for at least two months. If your business sells
lots of **unique** products, you must fill out each list form **individually** .
Other tools, such as personal watch pages for monitoring ongoing auctions,
are available at all...

12/3,K/4   (Item 4 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2006 The Gale group. All rts. reserv.

05343776   SUPPLIER NUMBER: 54321457   (USE FORMAT 7 OR 9 FOR FULL TEXT)
1998 ORGANIC PAGES.(Review)
Whole Earth, 112(1)
Spring, 1999
DOCUMENT TYPE: Review   ISSN: 1097-5268   LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 102   LINE COUNT: 00012

...   directory each July. OTA offers a free listing to all certified
organic growers, noting which **independent** certifier has confirmed the
grower's organic status. Alphabetical listings cover sixteen industry
sectors, including growers, brokers, distributors, restaurants, **retailers**
, and **suppliers** . The **index** cross- **lists** according to **specific**
products and services.

12/3,K/5   (Item 5 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2006 The Gale group. All rts. reserv.

04247538   SUPPLIER NUMBER: 16957550   (USE FORMAT 7 OR 9 FOR FULL TEXT)
A Directory of Adaptive Technologies: To Aid Library Patrons and Staff with
  Disabilities. (book reviews)
Copler, Judith A.
Online, v19, n3, p124(1)
May-June, 1995
DOCUMENT TYPE: Review   ISSN: 0146-5422   LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 227   LINE COUNT: 00022

TEXT:
     ...number of contributors. In this case I'll back off because this
book fills a **unique** void, and because the information it contains reaches
beyond the scope of libraries. The entire book is comprised of five
chapters, with the longest a 136- **item** , alphabetical **directory** of
vendors and manufacturers. Each item contains an address, phone/fax
numbers, a description of...

...of the art of assistive technology (versus adaptive technology in the
title), followed by a **listing** of **Categories** of **Products** , followed by
a **Products** by **Category** **listing** . It isn't clear why this wasn't all
rolled in together. One feature I...

...like about this section is the inclusion of $$$$ symbols to indicate
price ranges for various **product** **categories** . The final section about
available resources is especially good. It includes monographs, nonprint
resources, electronic resources and newsgroups, newsletters and journals
and government agencies. **Indexes** (**Vendors** That Specialize in Technology
for **Specific** Disabilities, **Specific** Product Names).

12/3,K/6   (Item 6 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
(c) 2006 The Gale group. All rts. reserv.

04133662   SUPPLIER NUMBER: 16195126   (USE FORMAT 7 OR 9 FOR FULL TEXT)
The headache of multiple naming conventions. (Net View) (PC Week Netweek)
  (network access procedures) (Net Value) (Column)
Lewis, Jamie
PC Week, v11, n32, pN10(1)
August 15, 1994

DOCUMENT TYPE: Column   ISSN: 0740-1604   LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 565   LINE COUNT: 00044

ABSTRACT: Naming conventions employed on systems such as e-mail, Notes
servers and **database** servers vary among **vendors** and systems, which
turns multivendor network access into a difficult process. All systems,
such as DOS, OS/2 and Macintosh, have **unique** directories and users have
to learn to log on and understand the different naming conventions...

...practice allows applications to log in for the user, abstract available
relevant data, read a **directory** and **supply** the user with the
information at the application interface. Also, X/Open is developing a...

 12/3,K/7   (Item 7 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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03549502   SUPPLIER NUMBER: 10704611   (USE FORMAT 7 OR 9 FOR FULL TEXT)
And the winner is...'a very close call.' (PC Week Shootout for creating
  database front-end applications)(includes related articles on testing
  methodology, Request for Proposals)
Kramer, Matt; Coffee, Peter
PC Week, v8, n17, pS5(2)
April 29, 1991
ISSN: 0740-1604   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3362   LINE COUNT: 00269

...   Shoot-Out participants were required to produce a front end that
queried the SQL Server **database** for information on **vendors** and
individual contacts at each company, classes of **products** and **specific
product** listings , as well as articles from PC Week associated with those
companies and products.
     This database...

 12/3,K/8   (Item 8 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM)
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02660571   SUPPLIER NUMBER: 03688485   (USE FORMAT 7 OR 9 FOR FULL TEXT)
PC Telemark software directory. (book reviews)
Karten, Howard
PC Magazine, v4, p325(2)
March 19, 1985
DOCUMENT TYPE: review   LANGUAGE: ENGLISH   RECORD TYPE: FULLTEXT
WORD COUNT: 504   LINE COUNT: 00040

...   a computer technology glossary provides a convenient reference
source for many terms. An 80-page **product** index **lists** all **products** by
their proper name, and a 26-page **vendor** index covers **individual
vendors** . In phone-book fashion, the book includes "Yellow Pages" that list
vendor addresses and telephone...

 12/3,K/9   (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

0116115
Metals prices keep inflation rate steady
Rob McManamy
Engineering News-Record, Vol. 222, No. 12, Pg 44
March 23, 1989

JOURNAL CODE: ENR
SECTION HEADING: First Quarterly Cost Report   ISSN: 0013-807x
WORD COUNT: 381

TEXT:

... the past 18 months, mechanical contractors have felt most of that
pressure from their metals **suppliers** . Indeed, the cost **indexes** that
track industrial construction were up an average of 0.8% last quarter,
mainly because of the **category** 's higher metal **content** . "We're
definitely seeing more increase in the cost of materials and equipment than
anything else," says McKay. "Some manufacturers have even hit us with two
 separate 6% price increases in the same year."

   Since bottoming out in 1985, the inflation rate...

 12/3,K/10   (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2006 ProQuest Info&Learning. All rts. reserv.

0685308 96-42549
Corporate profile for Fingerhut Companies Inc.
Buck, John
Business Wire (San Francisco, CA, US) p1
PUBL DATE: 960322
WORD COUNT: 471
DATELINE: Minnetonka, MN, US, Midwest

TEXT:

    ...FHT) is a
 direct-to-the-consumer marketing company that sells a broad range of
 products and services primarily through **catalogs** , television and
 telemarketing. Fingerhut's core competency is the development and
 use of a proprietary...

...The company's base business is Fingerhut Corporation, the
 nation's second largest consumer catalog **marketer** . Fingerhut sells
 an **array** of brand name and private label general merchandise, such
 as electronics, furniture, housewares, domestics and...
...customer base, as well as to its own clients. The
 company intends to create a **separately** traded public company from
 this business during 1996.
    Financial Highlights (millions of dollars except EPS...

 12/3,K/11   (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01745809   Supplier Number: 54433069 (USE FORMAT 7 FOR FULLTEXT)
MANAGEMENT/MARKETING.(**marketing services**)
Catalog Age, v16, n5, pS47(1)
April, 1999
ISSN: 0740-3119
Language: English   Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 12302

 ...   marketers since 1973. ADVO choose MDA because of their unique
abilities in marketing innovation and **list** **product** development, which
has led to tremendous growth for MDA and their list clients over the...

12/3,K/12   (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2006 The Gale Group. All rts. reserv.

01620612   Supplier Number: 47344038
Not-so-soft skin care.
Kruger, Renee
Discount Merchandiser, p75
May, 1997
ISSN: 0012-3579
Language: English   Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:
New skin-care **products** and **categories** are improving retail sales.
Examples of these new categories are body washes which, though not...

...the US five years earlier, have registered sales of around $550 million
in 1996. Current **categories** also include **products** that are intended for
 specific parts of the body, those derived from the medical field, and
those that offer a wide **array** of benefits. **Retailers** are seen as growth
leaders in the industry courtesy of their wise merchandising, product
positioning...

12/3,K/13   (Item 3 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
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01101286   Supplier Number: 41259439
Resources: Zeroing in on Consumers
Adweek's Marketing Week, v31, n14, p51
April 2, 1990
ISSN: 0892-8274
Language: English   Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:
Equifax Marketing Decision Systems (Encinitas, CA) offers Microvision, an
information network of **databases** , to consumer- **products** **marketers** .
Market segments are **categorized** by nine-digit ZIP codes, allowing
marketers to zoom in on target markets as small...

...15 households. Three versions of the system are available:
general-applications for all industries; industry- **specific** , currently
available for retail and restaurant companies and financial-services; and
customized versions. The company...